



YOUNIVERSAL PARTNERSHIP

LEAD THE WAY

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Full-service delivery of LucaNet products

Partners of LucaNet share the passion for maximum customer value and together with them we are thriving to build a global network in which our partners can build a growing and profitable business.

As a Youniversal partner, you are able to provide a full service delivery to the end customer through endorsing, selling, implementing, and supporting LucaNet products.

ENDORSE

Introduce LucaNet products to new or existing customers



SELL

Support and manage the sales process



IMPLEMENT

Carry out and accompany the whole implementation process side by side with the customer



SUPPORT

Provide technical and functional 1st-level support by diagnosing, testing and solving the problem



HOW DO I BECOME A LUCANET PARTNER?

It's easier than you think




WHAT WE CAN OFFER

- ✓ Recurring subscription revenue margins on software sales
- ✓ Consulting revenue uplift with LucaNet implementation
- ✓ Recurring revenues from ongoing customer support

ADDITIONAL PARTNER BENEFITS

- ✓ Proactive Go-To-Market support
- ✓ Free of charge LucaNet Partner Version
- ✓ Co-branded Marketing material
- ✓ Access to the LucaNet Partner Portal
- ✓ Free admission to LucaNet Partner Day



The legal basis of the partnership is the LucaNet.PRIME Partner Program and the respective partner contract.

If the partnership model presented here does not suit you, we would be happy to present our other models. Simply get in touch with us:

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